

## CAREER: CHIEF OPERATIONS OFFICER (COO)

**Looking for a change and want to give your life and career a new meaning? We offer a rewarding and challenging position in one of the world's leading social enterprises**

Dialogue Social Enterprise's (DSE) mission is to employ disabled people on a global scale and to change the mindset regarding disability and diversity in the general public. To accomplish these objectives, the »Dialogue in the Dark« and »Dialogue in Silence« exhibitions were created and distributed across the world for the last 20 years. Up to now the Dialogue exhibitions have provided job opportunities for thousands of disabled people and reached millions of visitors. In addition to the exhibitions team building and leadership workshops have been added the portfolio and proven effective internationally. »Dialogue in the Dark« has received various awards and was recognized as one of the leading social enterprises by Ashoka and the Schwab Foundation of the World Economic Forum. DSE is in a phase of rapid growth with international expansion and is looking for a passionate, enthusiastic and self-driven individual to be the Chief Operations Officer (COO).

This person will work closely with the CEO and his partners to translate his vision into action. The person we are looking for needs to have experience in running a successful business. S/he will lead an international, highly motivated team of diverse individuals with high performance, passion and the ambition to fulfill the mission. Applications from older or disabled candidates are welcomed.

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Geschäftsführer: Dr. Andreas Heinecke

### **What you can expect...**

You will become a member of the DSE team, headquartered in Hamburg with colleagues throughout the world.

In this position you have to fulfill the following major tasks:

- > Implementation of DSE's mission, vision, strategy and goals
- > Lead the team to enable them to optimize high performance
- > Build sustainable organizational processes and methodologies
- > Financial leadership with accountability and investor relations
- > Develop new business areas to reach full market potential
- > Find new sources of financial and non monetary support

As the COO, you will play a key role and your success will be crucial for DSE's future. This is certainly not an 8 to 5 job. In comparison to a position in the full-profit-world you will work more and earn less. Only candidates, who are driven by the desire to give a significant contribution to better the world, need apply.

### **What you should have...**

You have a personality that understands to bridge a social passion with a business sense. You are mature enough to give stability to our team in hard times and can inspire them to move on and up. You are a realistic visionary. Your authentic personality is based on high emotional intelligence, life experience and success stories. Your leadership is based on respect, empathy, honesty, open communication and clear target orientation. Ideally, you have reasonable working experience in fast growing enterprises and international expansion. You are looking for challenges in a social environment rather than only-for-profit business.

### **Specifically**

- > Independent and precise working style in alignment with CEO and shareholders
- > Very good knowledge of English and German language (written and spoken)

- > Familiarity with growing enterprises
- > Academic training in business administration
- > Particularly expertise in finance/economics would be a plus
- > Strong communication skills
- > You are committed to helping others achieve their full potential and bring passion and creativity to the job

If you think you have what it takes to fill this attractive position in our dynamic and fast-paced organization, then please submit your cover letter and resume, with salary expectations to [andreas.heinecke@dialogue-se.com](mailto:andreas.heinecke@dialogue-se.com).

We are an equal opportunity employer.

We look forward to hearing from you!